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## Lebanon Valley Expo Center Lebanon Valley, PA

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### BOOTH SIZES AND FEES

Booths draped 3 sides (8' high) unless corner requested

|            |                         |
|------------|-------------------------|
| 5' x 10'   | \$ 625.00               |
| 10' x 10'  | \$ 895.00               |
| 10' x 15'  | \$ 1345.00              |
| 10' x 20'  | \$ 1790.00              |
| 10' x 25'  | \$ 2235.00              |
| 10' x 30'  | \$ 2685.00              |
| 10' x 40'  | \$ 3580.00              |
| 10' x 50'  | \$ 4475.00              |
| 10' x 60'+ | \$ 795.00 per 10' x 10' |

### ELECTRICITY

|                 |           |
|-----------------|-----------|
| 500 watts       | \$ 95.00  |
| 500-1000 watts  | \$ 115.00 |
| 1001-2000 watts | \$ 130.00 |
| 2001-3000 watts | \$ 150.00 |
| 3001-4000 watts | \$ 170.00 |

**Corner Locations** (additional): \$275.00

**Shared Booth** (approval of manager): \$200.00

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### MARKET FORMAT

Exhibitors can display only samples of their product line on the showroom floor for the purpose of taking orders. Minimums are encouraged to eliminate unqualified buyers. The sale of samples is prohibited during market hours and exhibitor's booths must remain intact until the close of the market.

**ARTISTS AND ARTIST REPRESENTATIVES** must indicate American made products or those products which are manufactured offshore. By advising the market of these facts we will be able to categorize and place your booth in the appropriate location.

**A SHARED BOOTH** is defined as up to three artists/craftsmen/businesses contracting to share the same booth space at an additional fee of \$200.00 (5' x 10' booths are not permitted to share a booth). Signs and Buyer Directory entries will be provided for each additional exhibitor.

### MARKET FACTS

- An aggressive advertising campaign including carefully targeted direct mail efforts.
- An expanded buyer base, due to a multi-market format.
- Select jurying practices and limitations of each media category represented in each market.
- Organized move-in and move-out procedures.
- Professional market presentations, held in a convenient facility with draped and carpeted show format.
- A market with free parking and ideal geographical location, easy to attend and away from large metropolitan areas.
- Labor union-free facility.